



# ***Vehicle Scan Solution***

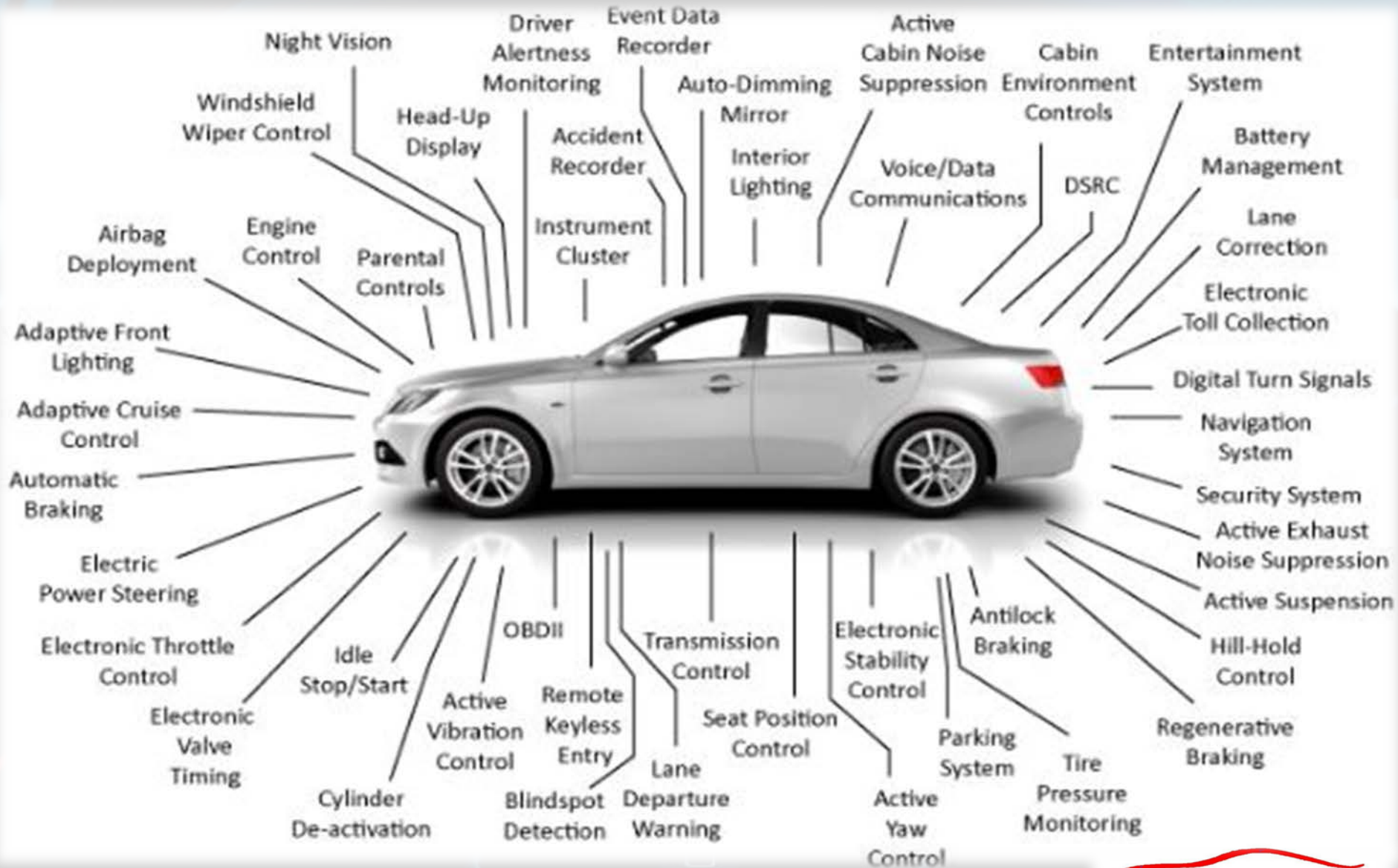
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# ***TeamXtremeTech***

- ***Since 2011***
- ***100% Canadian.***
- ***Provide Tech support to 600 + repair shop and collision centre across the country.***
- ***Specialized in remote support on diagnostic and reprogramming tools.***
- ***Mechanical and IT support team***
- ***Online and on-site training***
- ***Bilingual, English and French***
- ***Expertise with all North American, Asian and European OEM tools and diagnostic software.***

# What we don't see



# *Pre /Post Scan Purpose*

- The OEM will require it to be done to keep vehicle warranty.*
- The main goal is to be sure that the vehicle has been correctly fixed and that any future claim for a problem on this vehicle is not related to the collision.*
- So, the goal is to see no codes on a scan report.*
- If a scan shows no codes, neither before or after the repair, then it will be easy to prove that a warranty claim at OEM is not due to a bad collision repair.*
- Every recent vehicle that comes in a collision repair shop should be scan.*
- To protect the repair shop.*
- To protect the insurance company*
- To protect the vehicle owner*

***This is your Insurance Policy***



# Facts

- *Up to 15000 fault codes in today's vehicle.*
- *Roughly 10 warning light in the instrument cluster.*
- *Around 80% electronics in today's vehicle.*
- *Average of 10 days vehicle rental billed per invoice.*
- *For year 2016, 93,11% of initial estimates were supplemented, this is 20% more than 2014*
- *For year 2016, average cost of each supplement was 968,10\$.*
- *More than 60% of supplements were related to electronics.*

# ***What should be done?***

- Don't wait on one of these 10 IC lights to be on.***
- What about the instrument cluster be faulty after an impact?***
- Depend on a third party to do the job, remotely or not.***
- We need to have access to live data or codes as we want to confirm a repair in the middle of a job.***
- Get the right tool for the job we need to do.***
- Know how to use this tool.***
- Being able to do it by ourselves.***
- Access to tech support and information***

# ***What TeamXtremeTech can do for Collision Industry***

- TeamXtremeTech is not a tool vendor.***
- We have tested about all the tools available on the market to find the right one for collision repair reality.***
- We have spent the last 8 months working with some collision repair shop to find a solution adapted to your reality.***
- The need of Pre/Post scan is undeniable.***
- Also the need of keeping the job in the shop without having to send the vehicle anywhere else.***
- We want to keep it as simple and as useful as it can be.***



# *What is the best Tool?*



## *The OEM Tool*



*At the shop*

*Connected directly to the vehicle*

# Cost for the 16 most popular manufacturers tools

- **Initial cost of for the 16 tools:** 100 025\$ USD - 130 200\$ CND
  - **Training 450 hrs @ 25\$ hr:** - 11 250\$ CND
  - **Installation 45 hour @ 60\$ hour:** - 2 700\$ CND
  - **7 x Laptop@ 1000\$ each:** - 7 000\$ CND
  - **1 x J-2534 interface:** - 2 000\$ CND
- 
- **Total cost of tool, hardware and software for the 1st year:** 153150\$ CND
  - **\*Yearly licence renewal:** 50 700\$ USD/y 66 000\$ CND/y

# OEM or Not?

## The OEM Tool



**OTC Bosch**



**OTC Bosch**



**Snap-On**

# *The Needs*

- *Find the best tool for the workshop.*



***Autel Maxisys MS908***

# *The Needs*

- *Find the best tool for the workshop.*
- *An easy method so virtually everybody in the shop can generate a scan report with this tool.*
- *In a few clicks.*
- *At any time of the day or night or weekend.*
- *With remote support right into the tool, on demand if needed.*
- *To have access to repair info, modules initializing, and reprogramming .*
- *On demand training, on the vehicle being repaired.*
- *To have access to OEM tools if needed.*
- *Being autonomous with back-up on tool at any time.*

# *The undeniable*

- *Training is essential to keep up with technology.*
- *Tech support is the key to success in every shop.*
- *The Workshops need to be autonomous to lower the repair cost and to be more efficient.*
- *Having the right tool is fundamental.*
- *Being able to use it is vital.*
- *Access to OEM tool is an advantage but not the basic point for now.*

# What is Included



# ***TeamXtremeTech***

## ***Pre /Post Scan System Installation***

***Require Autel MaxiSys MS908, MS908 Pro, MS908 Elite***

- Remote installation, initialization, account creation and registration, configuration, all device updates.***
- Internet, workshop network configurations, printer configuration, In tool email address set-up.***
- TeamXtremeTech remote assist software installation.***
- Shop Manager configuration, tool parameter settings***
- Functionality test.***
- Demonstration for the user on the tool operation, features and the website functions (about 30 minutes)***



# ***TeamXtremeTech***

## ***Pre /Post Scan System Training 1***

- Remote training, interactive training, scheduled at the desired time, number of participants unlimited.***
- 2 hours on tool use and features for diagnostic.***
- Basic using of the MaxiSys tool, tool features and installed systems.***
- Teamxtremetech website, how to request support.***
- How to properly connect the tool to the vehicle, practice on some vehicles in the workshop.***

# ***TeamXtremeTech***

## ***Pre /Post Scan System Training 2***

- 2 hours training on Pre / Post Scan.***
- Analysis of the employees that may be able to perform the pre / post scans.***
- Explanation of the working methods to be adopted, according to the realities of this workshop.***
- Execution of the scans in the vehicle.***
- Sending of documents, report management, file backup (freeze frame), billing system features.***
- TeamXtremeTech system features.***

***Thank You  
Questions?***

